**Description**

**Objective**

Explore the dataset to identify differences between the customers of each product. You can also explore relationships between the different attributes of the customers. You can approach it from any other line of questioning that you feel could be relevant for the business. The idea is to get you comfortable working in Python.

You are expected to do the following :

1. Come up with a customer profile (characteristics of a customer) of the different products
2. Perform univariate and multivariate analyses
3. Generate a set of insights and recommendations that will help the company in targeting new customers.

**Data Dictionary**

The data is about customers of the treadmill product(s) of a retail store called Cardio Good Fitness. It contains the following variables-

1. Product - The model no. of the treadmill
2. Age -  Age of the customer in no of years
3. Gender - Gender of the customer
4. Education - Education of the customer in no. of years
5. Marital Status - Marital status of the customer
6. Usage - Avg. # times the customer wants to use the treadmill every week
7. Fitness - Self rated fitness score of the customer (5 - very fit, 1 - very unfit)
8. Income - Income of the customer
9. Miles- Miles that a customer expects to run

**Best Practices for Notebook**

* The notebook should be well-documented, with inline comments explaining the functionality of code and markdown cells containing comments on the observations and insights.
* The notebook should be run from start to finish in a sequential manner before submission.
* It is preferable to remove all warnings and errors before submission.
* The notebook should be submitted as an HTML file (.html) and NOT as a notebook file (.ipynb).

**Note:**

Please note the visualizations done in 'Plotly' will lose interactiveness after the notebook is converted to '.html' format. So, it is not mandatory to use Plotly and no marks will be deducted for the same. 

**Submission Guidelines**

1. The submission should be a well-commented notebook [format - .html]
2. Any assignment found copied/ plagiarized with other groups will not be graded and awarded zero marks.
3. Please ensure timely submission as any submission post-deadline will not be accepted for evaluation.
4. Submission will not be evaluated if
   1. it is submitted post-deadline, or,
   2. more than 1 file is submitted.

Happy Learning!

##### Scoring guide (Rubric) - Cardio Good Fitness

| **Criteria** | **Points** |
| --- | --- |
| Understanding the structure of the data - Overview of the dataset shape, datatypes - Statistical summary and check for missing values | 2 |
| Univariate Data Analysis Analysis of spread and distribution of every feature in the dataset. | 8 |
| Multivariate Data Analysis Analysis of interaction between features, in the dataset | 10 |
| Quality & Use of visualisations - The details in Visualization used. | 6 |
| Conclusion and Recommendations - Conclude with the key insights/observations | 10 |
| Well commented Python Code - Structure and flow - Well commented code | 4 |
| Points | 40 |